



## OUR LOCATIONS

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AUSTRALIA  
Brisbane

MEXICO  
Mexico City

BULGARIA  
Sofia

PERU  
Lima

HONG KONG  
Hong Kong

RUSSIA  
Saint Petersburg

INDIA  
New Delhi

SOUTH AFRICA  
Johannesburg

SWITZERLAND  
Geneva

## CONTACT

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# TRANSAMINE

non-ferrous metals  
and concentrates worldwide

[www.transaminetrading.com](http://www.transaminetrading.com)

“*Transamine is a full service company providing worldwide raw material sourcing, marketing, finance and investment.*”

Founded in 1953, Transamine has proven its adaptability, reliability and flexibility in increasingly globalized markets and the changing needs of its client base. We are committed to providing a complete spectrum of services including sourcing, marketing, hedging, logistical support and financing solutions.

Transamine has responded to the global financial crisis and lack of liquidity by providing financial support to producing mines as well as to junior mining companies by direct investments for start-ups or expansions which fit our risk profile and customer needs.

We believe that the secret to our success and longevity in non-ferrous commodity trading lies in our commitment to long term relationships with our suppliers and customers as well as our in-depth knowledge of sourcing and marketing a full range of non-ferrous raw materials worldwide.

## HISTORY

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Since our establishment over 55 years ago, we have remained dedicated to our core business of trading non-ferrous base metal ores and concentrates as well as tin, cobalt, nickel, precious metals, related by-products and residues. Our team has provided for close to six decades of experience to miners, smelters, refiners and investors worldwide in these complex, specialized markets.

## ABOUT US

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Transamine is one of the oldest independent and privately held commodity trading companies specializing in non-ferrous raw materials.

Transamine today is more than a trading house. We are a full-service company involved in all aspects of sourcing raw materials for our industrial customers, providing a range of trading services including hedging, logistical support, financing, and investment globally.

We have earned our reputation by remaining loyal to our core values of integrity and reliability. We have successfully delivered results over the years and have built lasting strategic alliances with our business partners.

Our size and management structure along with our global presence enable us to provide the flexibility to respond to our customers' needs quickly, to anticipate market developments and to take rapid decisions when necessary.

Our successful and continued growth is a testament to our commitment to long term relationships and strategic alliances with producers, consumers and major financial institutions.

## OUR BUSINESS

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Transamine sources and supplies non-ferrous raw materials globally. Unlike other commodities, the concentrate market is highly specialized. We know the specificity and complexity of each concentrate from any given mine as well as its attributes, mineral composition, and ore mineralogy. This knowledge is critical when selling to smelters whose capacity to process concentrates and maximize returns depends on the mineral composition, impurity content, environmental restrictions, energy costs, etc.

We are recognized as a marketing specialist by producers and consumers alike and our experienced team has often advised on start-up projects and on product blending and sourcing.

## OUR SERVICES

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We supply market expertise and know-how to our trading partners. In a business environment where only a limited number of trading companies are accepted by the mining and smelting industry, Transamine continues to stand for performance and professionalism.

We support our trading partners in all aspects of the marketing process from the mine to the smelter. In addition to sourcing we provide know-how, logistical support, hedging and financial products such as tolling arrangements, pre-export financing, barter, exchanges, consignments, and pre-production financing. We work closely with major financial institutions with whom we have developed long-lasting relationships.

We make strategic investments in producing and future mines to support our existing and future suppliers in order to assure our customer base a stable and reliable supply of quality concentrates.